

Manager's Report



Adriaana Scholtz
Clotex Manager

The past financial year will certainly be recorded as the most active year in the history of Clotex. The cost recovery which is a combination of donor funds and user fees reflects a growth of 60,3% moving our actual income from 495 503 in 1999 to 822 169 in rand value during year 2000. This increase is phenomenal despite the funding delays experienced during this period.

The achievements of the past Financial year reflects an immeasurable degree of staff and board loyalty, co-operation and support from our main funders, Department of Trade and Industry via Ntsika, The provincial Department of Business Promotion, Property & Tourism, Cape Metropolitan Council and all our stakeholders reflected in our acknowledgements in this report.

Our main focus and objectives were:

- Training our SMME's which resulted in an increase in cost recovery – user fees of 69% from 31 164 to 52 920 in rand value.
- Public and private procurement which increased from 7,5 million in 1999 to 10,1 million in 2000.
- Mentoring in 8 CMT (cut, make & trim) operations which resulted in an increase of between 15 and 20% in productivity improvements.
- Marketing of Clotex and creating a marketing platform for our SMME constituents at the International Clothing, Textile and Machinery exhibition during August 2000 which resulted in a Gold Merit award, greater co-operation between SMME's and bigger manufacturers, retailers and textile suppliers.
- Counselling and referrals to Financial Institutions was a daily activity although problematic with the delays and lack of sensitivity for SMME's at our Financial Institutions.

Clotex has, in addition to its core functions, forged linkages with other agencies involved in the development process of SMME's and is progressively working towards an integrated solution to address the demise of the industry in the Western Cape.

- I wish to reflect on an Ethiopian proverb: "When spider webs unite, they can tie-up a lion."
- An American Indian proverb: "Never criticise a man until you've walked a mile in his mocassins."

The industry is filled with historical problems but by combining our strengths, resources and the exceptional talent and creativity we have, we can offer our local and global players new innovation.

As the outgoing manager of Clotex, I thank the staff, board and funders for your interest and support and believe this organisation will soar towards greater heights with the vision of the new management and board.

SUCCESSFUL TENDERS
April 2000 – March 2001
10,1 million

